



Unleashing the Power Platform

Microsoft
Partner



Gold Application Development
Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content

Accessible content is available upon request.

Migrate. Manage. Protect.



12 Global Cloud Instances

99.5% Availability Backed by Azure

24/7 World-Class Support

40PB+ Managed Customer Data

ISO Certification



17K Customers

7M Cloud Users

88 Countries

7 Continents

 AvePoint[®] is headquartered and maintains its principal operational center in Jersey City, NJ, with approximately 1,500 employees across five continents.

AOS-USG (FedRAMP Moderate In Process)

Our cloud services are **officially "In-Process"** and will be fully authorized as a FedRAMP accredited SaaS solution at the Moderate impact level pending completion of our agency sponsored authority to operate (ATO) expected in early 2021.

Microsoft Partner



- 2020 Partner of the Year Winner Singapore
- 2017 Partner of the Year Winner Public Sector: Microsoft CityNext Award
- 2016 Partner of the Year Winner Technology for Good Citizenship Award
- 2015 Partner of the Year Winner Collaboration and Content
- 2014 Partner of the Year Winner Public Sector: Public Safety and National Security



Our Presenters

Hunter Willis



- 5 Years at AvePoint
- Product Marketing Manager
- MCSA O365 Certified
- Flow/Power Automate Community Contributor
- President, Richmond SharePoint User Group
- Lifelong Techie

Haniel Croitoru



- Enterprise Architect, Protiviti ECM Solutions
- Microsoft Business Applications 365 MVP
- Over 20 years of experience in public and private sector and various verticals
- Project Management Professional (PMP)
- Agile Certified Practitioner (PMI-ACP)



Unleashing the Power Platform

- Intro to the Power Platform
- Bringing it all together
- Demo: Common Use Cases
- AvePoint Governance and the Power Platform

Microsoft Power Platform

The low-code platform that spans Office 365, Azure, Dynamics 365, and standalone applications



Power Apps

Build apps in hours—not months—that easily connect to data, use Excel-like expressions to add logic, and run on the web, iOS, and Android devices.



Power BI

Unify data from many sources to create interactive, immersive dashboards and reports that provide actionable insights and drive business results.



Power Automate

Include powerful workflow automation directly in your apps with a no-code approach that connects to hundreds of popular apps and services.



Power Virtual Agents

Easily build chatbots to engage conversationally with your customers and employees—no coding required.



**Data
connectors**

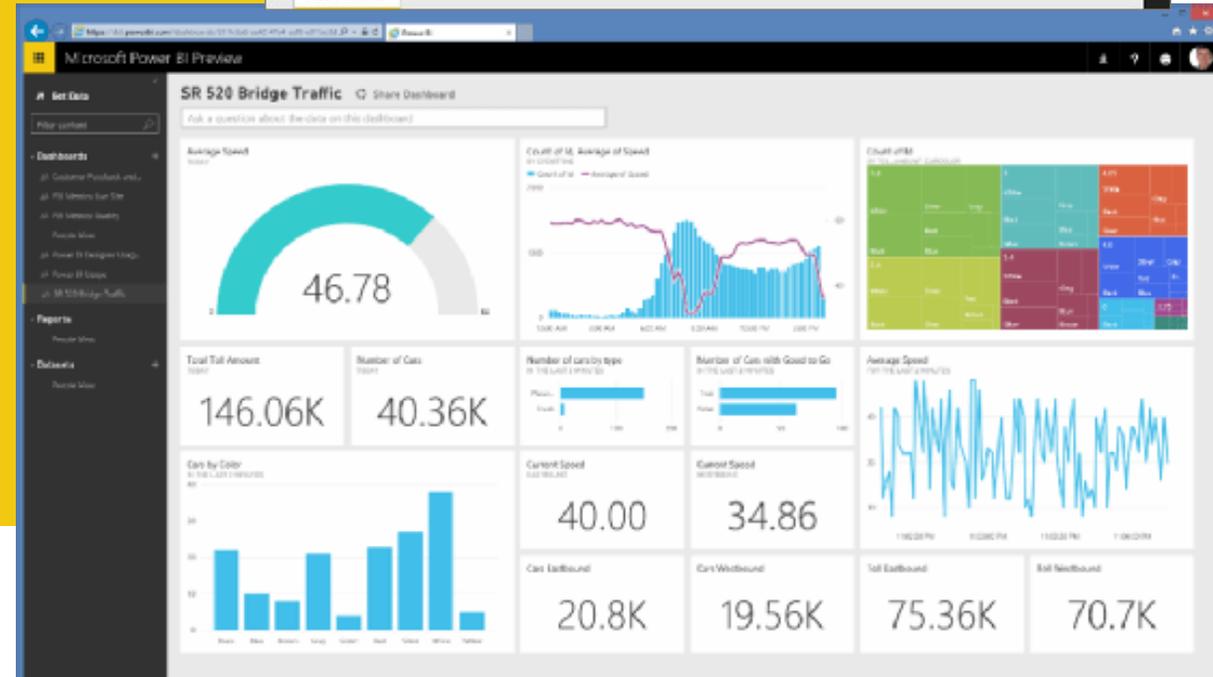
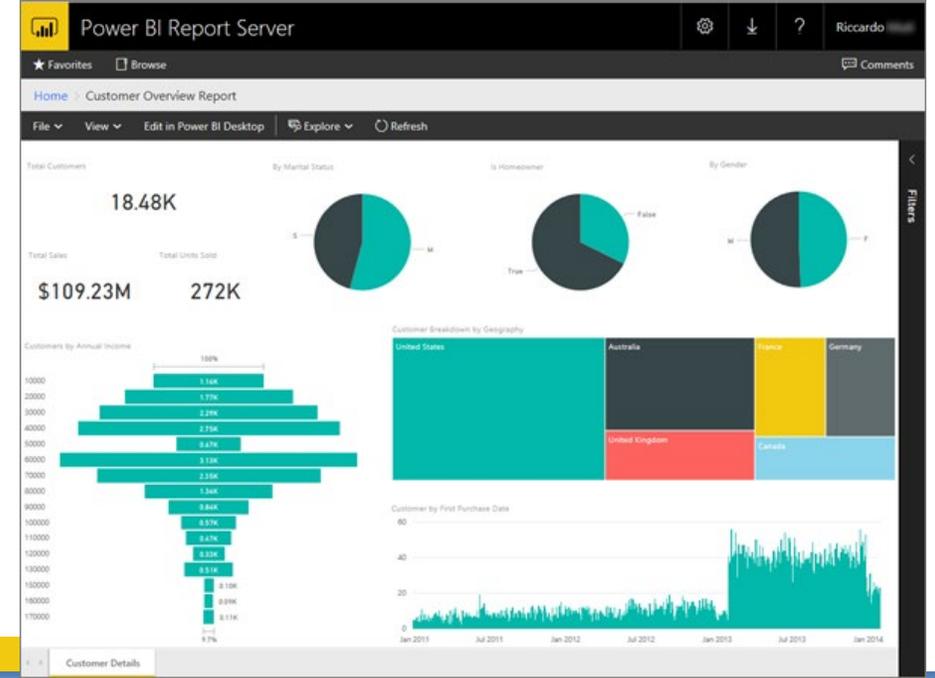


AI Builder



**Common
Data Service**

Power BI

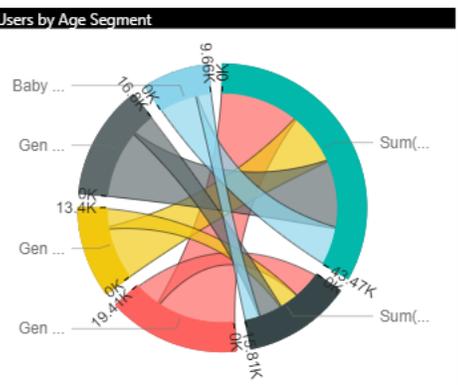
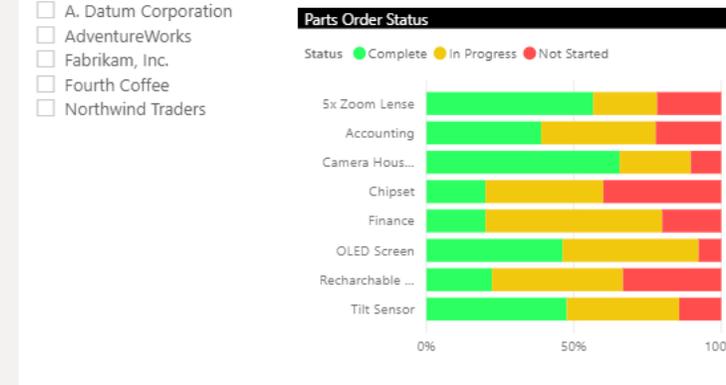
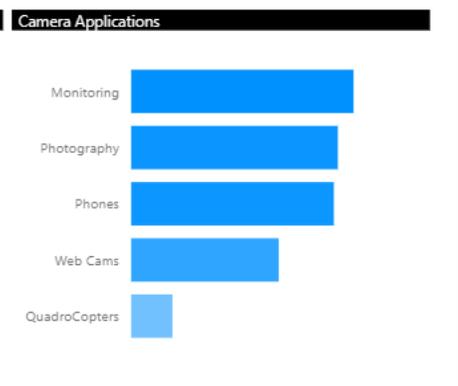
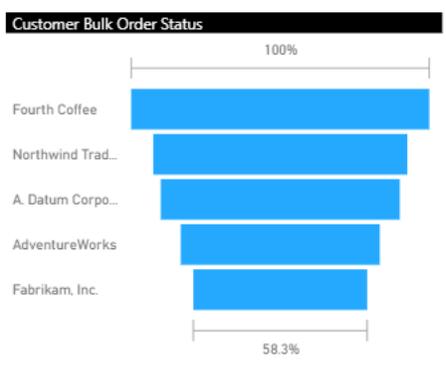


- Teams**
- NC460 Sales
 - Retail Sales Reports
 - RD** Business Development
 - General
 - Knowledge Share
 - Pipeline
 - 1 hidden channel
 - SM** Sales and Marketing
 - General
 - Monthly Reports
 - TM** Teams Migration Project
 - XL** X1050 Launch Team
 - General
 - Design
 - Digital Assets Web
 - Distribution
 - Vendor Security Channel
 - 3 hidden channels
 - MA** Mark 8 Project Team
 - General
 - Design
 - Digital Assets Web
 - Research and Development
 - C** Contoso
 - Join or create a team

Contoso Camera Operations Analytics



- Region**
- Asia Pacific
 - Europe
 - North & Central America
 - South America
- Best Customers**
- A. Datum Corporation
 - AdventureWorks
 - Fabrikam, Inc.
 - Fourth Coffee
 - Northwind Traders



Filters

Search

There aren't any filters to display.

Power BI: Options and Getting Started

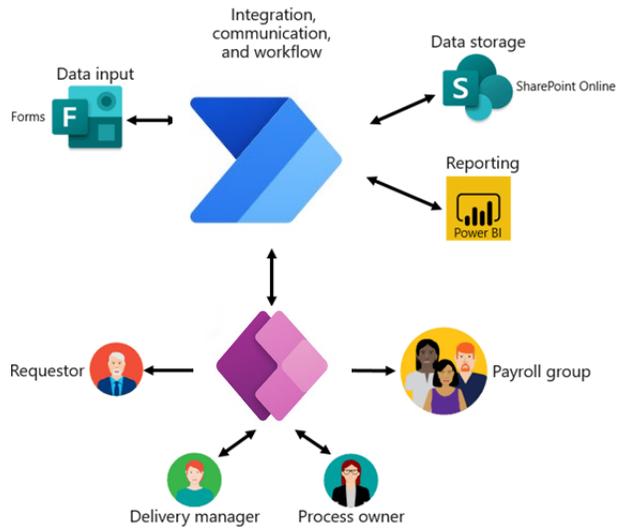
1) Power BI Desktop

2) Power BI Server

3) Power BI (cloud)

Standalone License or with an E5 license of M365

Power Automate

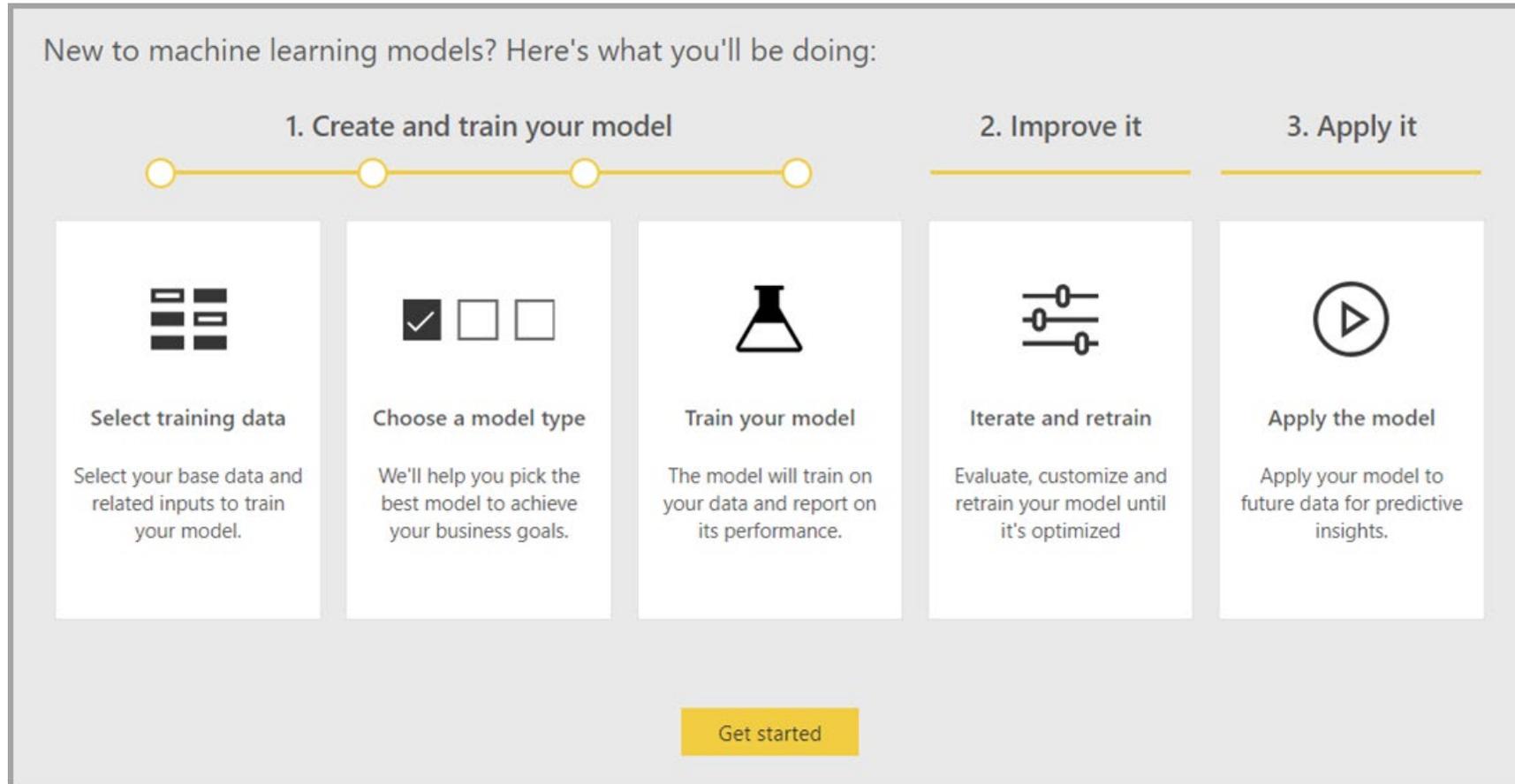


A screenshot of the Power Automate web interface. The main window displays a flow titled "Notify me when a record gets updated". The flow consists of the following steps:

- When a record is created** (Trigger)
- Run a UI flow for desktop** (Action):
 - UI flow: Automating data sync in Microsoft Access
 - Account name: Account name
 - Level: Level
- Condition** (Logic):
 - If yes** (Green path):
 - Send me an email notification** (Action):
 - Subject: Employee status
 - Body: Employee has Balance days balance days left and has completed Training completion trainings.
 - If no** (Red path):
 - Post message** (Action):
 - Channel name: [Dropdown]
 - Dynamic value: Search dynamic values

The interface includes a left-hand navigation menu with options like Home, Action items, Flows, Create, Templates, Connectors, Data, AI builder, Solutions, and Learn. The top right corner has a search bar and utility icons for Save, Flow checker, and Test.

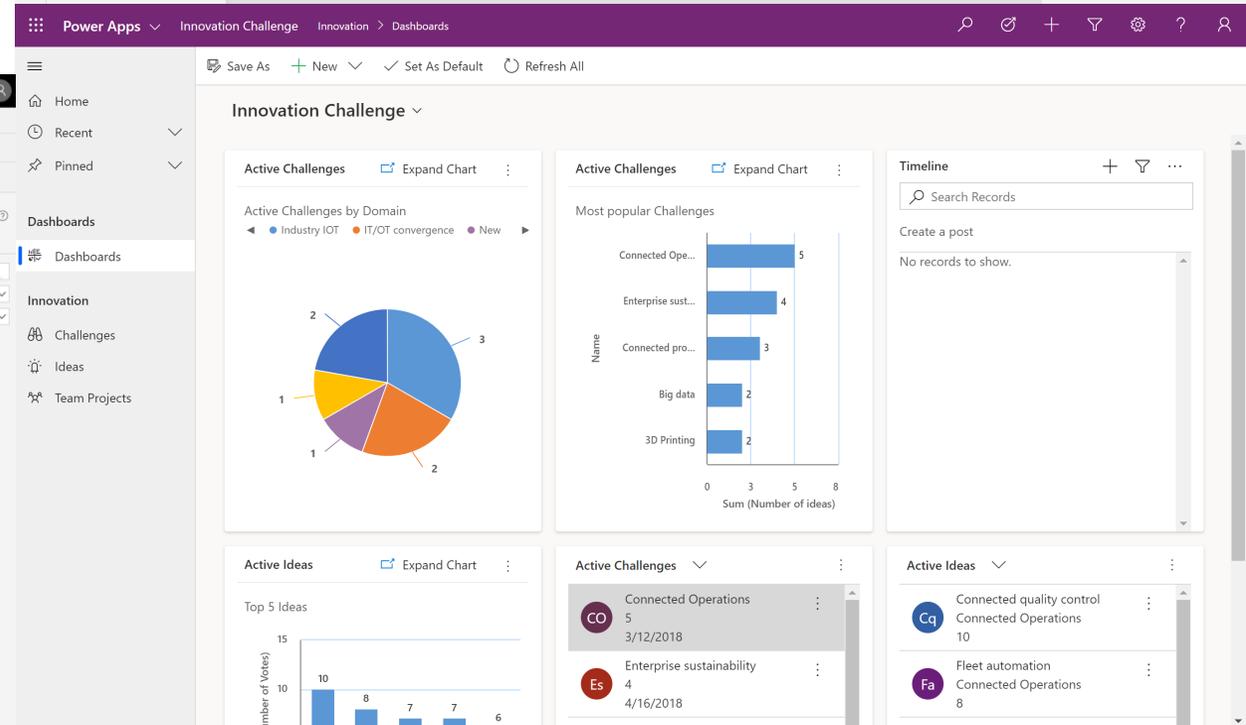
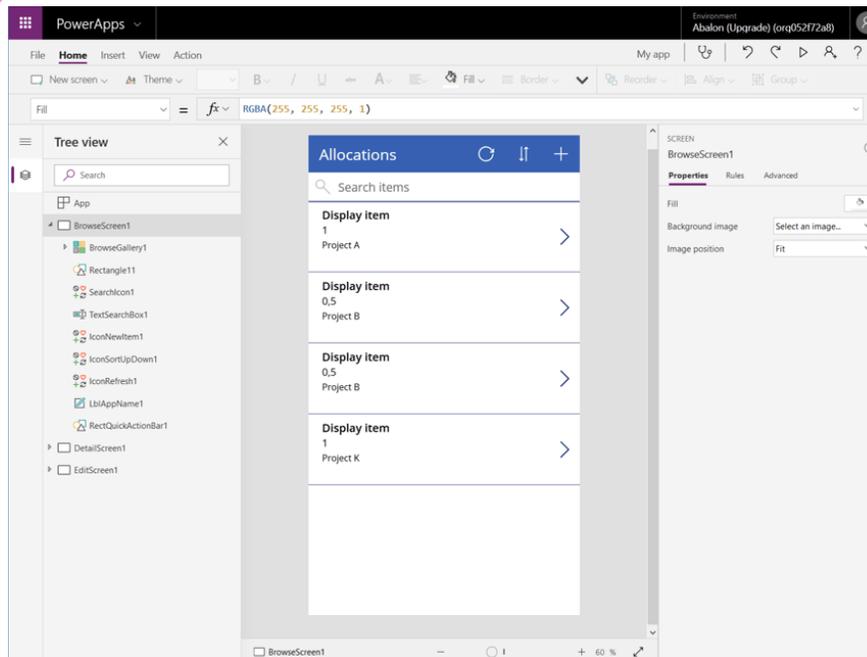
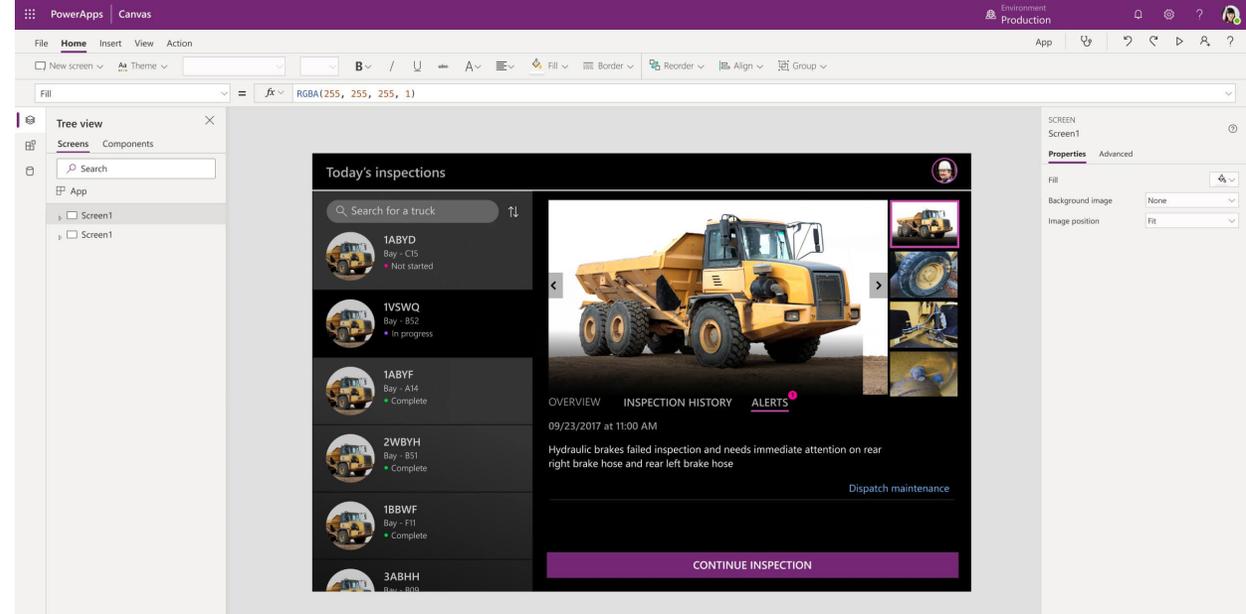
Machine Learning/AI



Power Automate: Options and Getting Started

- 1) Free with Office or Microsoft 365
- 2) Premium licenses give unlimited flows/user

Power Apps



AI Builder

Select all ✕ Deselect all Save and close ✓ Done

SCHOOL OF FINE ART

2019-20
INTERNATIONAL UNDERGRADUATE APPLICATION FOR ADMISSION
FAILURE TO FULLY COMPLETE THIS APPLICATION MAY DELAY YOUR ADMISSION DECISION.

1. Name (on your passport): Morgan Mooney

2. Application for (only one)
Fall (Sept.) 2019 Winter (Jan.) _____ Spring (March) _____ Summer _____

3. Intended major Graphic Design Career objective 3D animator

4. Have you previously applied to or ever attended the SFA? No

5. Mailing address: (All mail and documents will be sent to this address)
Number and street 345 Second Ave.
City New York State/Province NY Postal code 98052 Country USA

6. Telephone (718) (555) 0184

7. E-mail address morganmooney@schooloffineart.com

8. Gender Female Date of birth Month 10 Day 23 Year 1997

9. Place of birth City New York Country USA

10. Country of citizenship USA Country of legal permanent residence USA

11. Sources of financial support 1 of 1
Personal and family funds \$ N/A

Select fields

Your model will look for and identify these fields in similar forms. [Learn more](#)

3 fields selected ✕ Deselect all

Name (on your passport) ⋮
Morgan Mooney

Number and street ⋮
345 Second Ave.

E-mail address ⋮
morganmooney@schooloffineart.com



Teams

Your teams

- Retail
 - General
 - NC460 Sales
 - Retail Sales Reports
- Business Development
 - General
 - Knowledge Share
 - Pipeline
 - 1 hidden channel
- Sales and Marketing
 - General
 - Monthly Reports
- Teams Migration Project
- X1050 Launch Team
- Join or create a team



General

Posts Files Wiki Marketing Webinar Pr... Support App Lists +

Meet

Customer Support

Search items

T5646156654

Sales

Impacting productivity: please respond ASAP!



Power Apps: Options and Getting Started

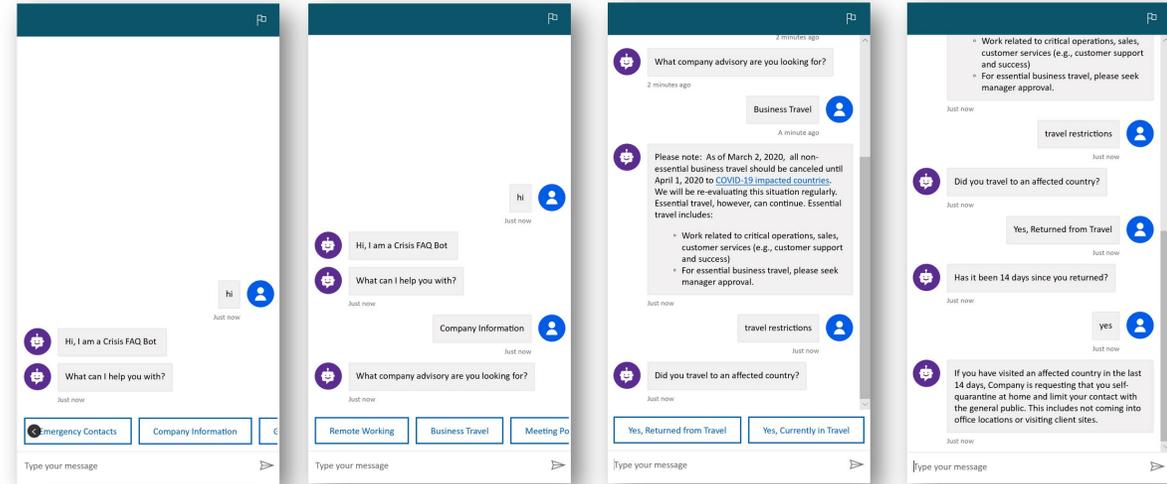
1) Free/Download, limited options

2) Free download/integration with SP Server

3) Free with Microsoft 365

(Portals for External Use/pay for consumption)

Power Virtual Agents



Power Virtual Agents | Support help

Analytics
Updated about one hour ago

Summary Customer Satisfaction Sessions Billing

Total sessions 198 Engagement rate 85% Resolution rate 65% Escalation rate 20% Abandon rate 15% CSAT 4.2

Engagement over time

Session outcomes over time

Resolution rate drivers

Topic	Rate	Impact
Escalate	0%	
Returns exchange and re...	25%	
Gift card policy	25%	
Buy item	43%	

Escalation rate drivers

Topic	Rate	Impact
Escalate	100%	
Returns exchange and r...	75%	
Find discounts/sales/de...	50%	
Buy item	43%	

Abandon rate drivers

Topic	Rate	Impact
Pay bill	30%	
Cancel Membership	33%	
Store locations	20%	
Lockup balance of gift...	25%	

Test your bot

Test bot

Track between topics

Chat

3.12.2019

What is your Project's name?

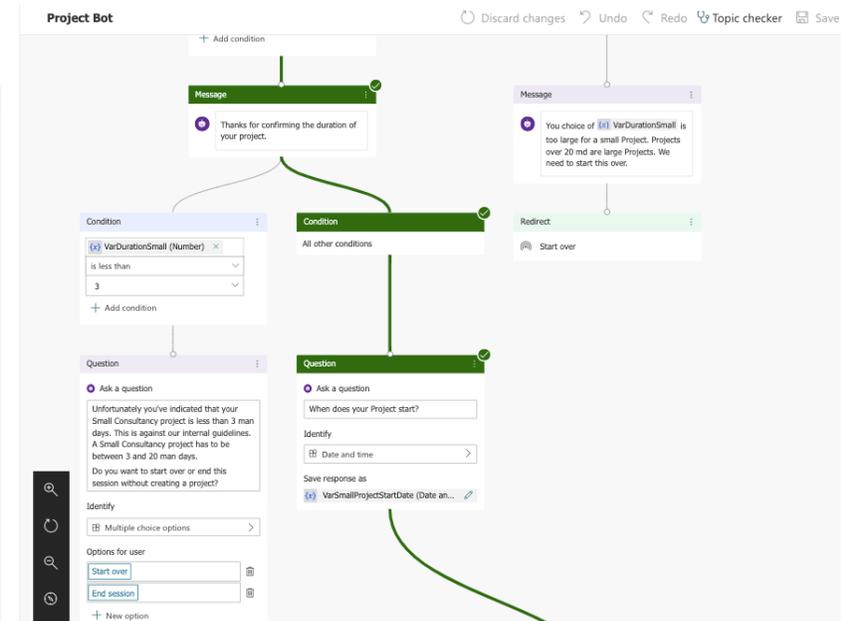
PVA reFlow

What is the Account Name for the project?

Beer Company

I've created a new project named "PVA reflow" for you and have set you as its Project Manager. Thanks for using Power Virtual Agents to create a project!

Thanks for chatting with me. Bye!



Connectors

Power Automate Options and
Templates

The real power behind the platform:

- Low/no code
- Common Data Service
- Connectors
- Microsoft 365/Dynamics integrations
- Combined Features

Demo: Common Use Cases



When an item is created



Microsoft Teams

Search connectors and actions

Triggers

Actions

See more



Add a member to a team (preview)
Microsoft Teams



Create a Teams meeting (preview)
Microsoft Teams



Create a team (preview)
Microsoft Teams



Get messages (preview)
Microsoft Teams



Post a choice of options as the Flow bot to a user (preview)
Microsoft Teams



Post a message (V3) (preview)
Microsoft Teams



Post a reply to a message (V2) (preview)
Microsoft Teams



Post an Adaptive Card to a Teams user and wait for a response (preview)
Microsoft Teams



Create a channel (preview)
Microsoft Teams



AvePoint Governance and the Power Platform...



Create a bucket

* Name: Name of the bucket

* Group Id: Corporate Matter Template

* Plan Id: The plan for the new bucket. **'Plan Id' is required.**

[Add dynamic content](#)

+ New step Save

Add dynamic content from the apps and connectors used in this flow. [Hide](#)

Dynamic content Expression

Search dynamic content

- Request Ticket Number**
Ticket number of the request.
- Request ID**
Unique ID of the request.
- Requester Username**
Username of the requester.
- Requester Display Name**
Display name of the requester.
- Service Type**
Type of the service.
- Service Name**
Name of the service.
- Service ID**
Unique ID of the service.
- Trigger Time**
The time that this trigger works.
- Site IIRI**

EXAMPLE

	DEPARTMENT 	DEPARTMENT 	DEPARTMENT 
EXTERNAL SHARING	No external sharing 	External sharing allowed in:   	External sharing only allowed in: 
EXPIRATION/RETENTION	6 Months after last accessed	12 Months after last accessed	9 Months after last accessed
ALLOW THESE USERS TO CREATE A TEAM	All requests through Central IT	All requests through Department IT	Only Joe, Sally, and Harold can create
RECERTIFY MEMBERS	after 3 Months	after 6 Months	after 12 Months

Lifecycle Management Actions

Select a lifecycle management action:

- Extend Group/Team Lease - Allows business users to request an extension of a Microsoft 365 Group/Microsoft Team lease.
- Delete Group/Team - Allows business users to request the deletion of a Microsoft 365 Group/Microsoft Team.
- Change Group/Team Policy - Allows business users to request a change of the Microsoft 365 Group/Microsoft Team policy.
- Change Microsoft 365 Group Team Site Quota - Allows business users to request a change of the Microsoft 365 Group team site quota.
- Archive Team - Allows business users to request archiving of a Microsoft Team.
- Restore Team - Allows business users to request restore of an archived Microsoft Team.

* Note: Lifecycle management actions for this service depend on the related settings configured in the group/team policy associated with the group/team.

* Select One

Select One

Delete Group/Team

Extend Group/Team Lease

Change Group/Team Policy

Change Microsoft 365 Group Team Site Quota

Archive Team

Restore Team

Self-Service Enablement



Empower business users and increase use of existing Office 365 services.

Balanced Controls



Promote sustainable adoption with appropriate controls in place.

Efficiency Through Automation



Create repeatable and consistent service delivery.

Ongoing Governance



Streamline security reviews and maintain inventory of collaboration spaces.

Managed Disposition

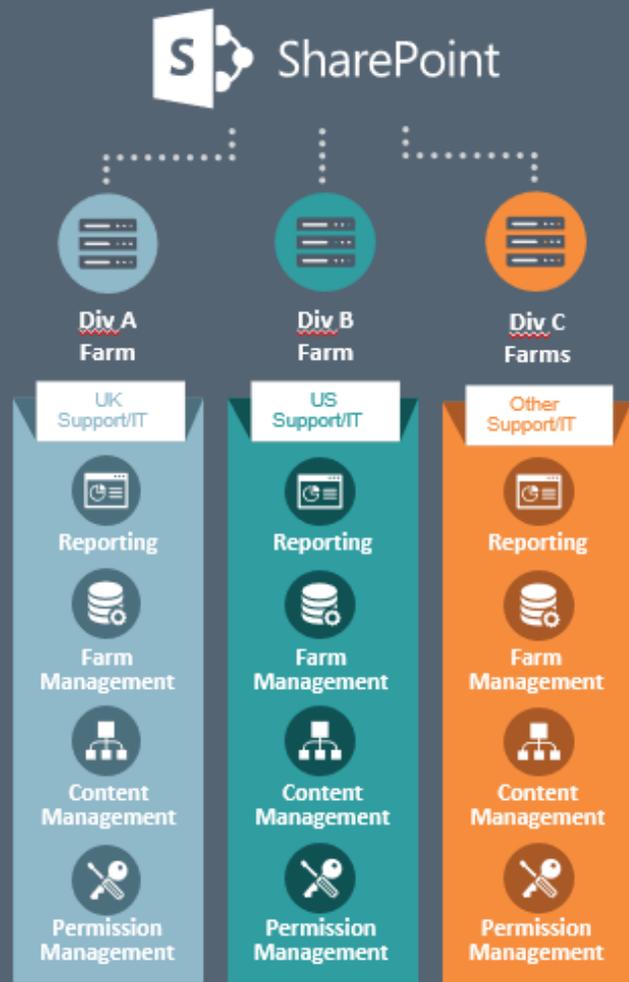


Eliminate sprawl and reduce clutter while maintaining compliance.

Delegated O365 Administration



PRESENT DAY

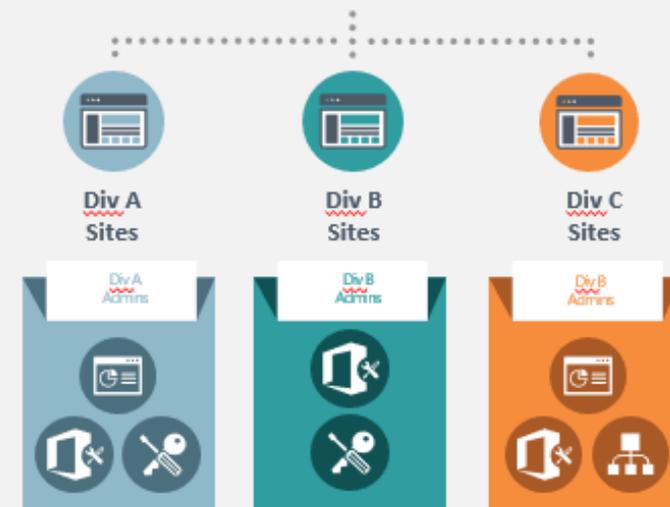


TRANSITION



- CONCERNS**
- Limit the number of Office 365 Admins
 - Divisional admins missing the ability to manage and audit their own sites
 - Global admins cannot scale to meet all admin needs of divisional sites

THE FUTURE



- BENEFITS**
- Divisions manage their own sites/Teams
 - Audit global admin activities
 - Monitor global admin access
 - Limited Office 365 admins

AvePoint Cloud Governance Documentation

<https://github.com/AvePoint>

<https://docs.microsoft.com/en-us/connectors/avepointcloudgovernance/>



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www.AvePoint.com



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thank you

Gracias

ευχαριστώ

Danke

Grazie

благодаря

Hvala

Obrigado

Kiitos

شكراً

Tak

Ahsante

Teşekkürler

متشكراً

Salamat Po

감사합니다

Cám ơn

شكريه

Terima Kasih

Dank u Wel

Děkuji

நன்றி

Köszönöm

ありがとう
ございます

ໜ້ອຍຄຸນຄຳ

Dziękuję

谢谢

Tack

Mulțumesc

спасибо

תודה

多謝晒

дядкую

Ďakujem