AvePoint®

Tailor Microsoft Teams to Accelerate Your Line of Business Collaboration & Communications

Michael Wit
Solutions Engineer | AvePoint
Microsoft Service Adoption Specialist
Michael.Wit@avepoint.com

Teams! What a ride!

Adoption Workshops & Events

Advanced Governance Workshops

Teams Line of Business Workshops

2 Million Active Users

13 Million Active Users

Present & Future

Teams Launched Globally!

2017

June 2018

June 2019

November 2019

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Move email addicts to Teams

Your email…

- Forces YOU to separate your inbound communication
- Requires YOU to configure complex rules to ensure relevant information is surfaced and noise is reduced
- Notifies you on ALL new messages
- EVERY message goes into a recipient's mailbox

A team…

- Automatically separates your inbound communication into Channels
- Let's you TUNE IN to what you care about and tune out what you don't
- Notifies you only for messages you EXPLICITLY care about
- @mentions allow you to poke recipients only when relevant

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But wait there's more!

For all you "Slackers" there's never been a better time to move!

Rolling out to a tenant near you!

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It all starts with good bones!

Encourage owners to design the channel tabs so that users can find things quickly and in one place

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Customize & extend Microsoft Teams

Organizational tools & services

3rd party applications

Office 365 applications

Departmental tools

Employee resources

Support & info

Polly.ai

Trello

Jira Core

Confluence

Microsoft Teams

make your apps work for you

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Empower Lines of Business

Stop thinking features start thinking Use Cases!

Not sure how to begin?

To help identify business scenarios, consider using the framework below

As someone in…
(Team)

I want to….
(Description of what I want to do)

Using…
(Specific application of the technology)

I'll know this is successful when….
(Solutions success measure)

As someone in
Sales Management

I want to
have a single version of the sales proposal that everyone has access to rather than managing multiple versions in email

Using
a SharePoint site to centrally store and share a single version of a sales proposal that my team can edit together using co-authoring in Word and PowerPoint

I'll know this is successful when
my sales team creates proposals more easily, giving them more time to close deals

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Teams for different departments

Marketing

Deliver marketing campaigns and go-to-market activities across a diverse group of internal and external stakeholders.

Sales

Build and deliver proposals with input from different stakeholders.

Manage sales planning, training and sales readiness in the same place.

Finance

Aggregate and report on data while conducting business reviews.

Human Resources

Manage recruitment, training and reviews across departments.

IT

Drive IT transformation and change management.

Plan, execute and manage all phases of IT deployment, adoption and rollout.

Engineering

Move quickly between ideation, development and deployment.

Integrate with developer tools.

Project Management

Manage project stakeholders, tools, budgets, project reviews and feedback.

Get guidance on these and other scenarios in the FastTrack Productivity Library

Sales Example

Enabling the frontline worker

The “Sales” Team, One App to rule them all

PowerBi Dashboards

Instant access to CRM

OneNote Account Notes

Other Common Resources just a Tab away

Channels for Each Rep

Marketing Example

How AvePoint keeps up with all these conferences!

Marketing for Success in Teams

Sales Engineering

Lots of Information and much needed organization

Sales Engineering Team

AvePoint & Teams

Extending the Value of AvePoint Solutions in Teams!

AVA: AvePoint's Virtual Assistant

New!

Give users a place to look for lost content:

- Filenames that can't be found
- Documents modified recently
- Broken URLs to documents and files
- Lost e-mails that can't be searched in Exchange / Outlook

Highlight quick-wins to limit support calls:

- Identify version history, first and second level recycle bins, soft-deleted content
- Identify recent data in AvePoint's backup data sets
- Fully security-trimmed to each user

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MyHub: Governance inside of Teams!

- Harness the power of **Microsoft Teams templates** to empower employees & improve employee engagement.
- Quickly spin up a new team with the appropriate pre-set **channels**, **bots** and **integrated apps**.
- Maintain **operational oversight** in Office 365 while still allowing your employees the freedom to **collaborate securely**.

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Dive Deeper in Boston Dec 5th

Tailor Microsoft Teams to Accelerate Your Line of Business Collaboration & Communications

Unleash Your Modern Workplace Superpowers with Microsoft Teams!

Reserve My Spot

Upcoming Dates/Locations

Irvine
Thursday November 14, 8:30AM-2:00PM

Houston
Friday November 15, 8:30AM-2:00PM

Future Dates/Locations

Workshops In:
Atlanta, New York City, Charlotte, Philadelphia, Boston

All Dates/Locations >

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Additional Resources

https://www.avepoint.com/resources

On-demand Webinars

Blogs & E-Books

Case Studies

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thank you

Let's Connect!

Michael Wit
www.linkedin.com/in/mike-wit
Michael.Wit@avepoint.com