

# Ransomware Resilience:

## 5 Steps to Cloud Security Success

April 2022

Microsoft  
Partner



Gold Application Development  
Gold Collaboration and Content  
Gold Cloud Productivity  
Gold Messaging  
Gold Datacenter

***Collaborate with Confidence***

Accessible content is available upon request.



## Eric Krusi

*Sr. Solutions Engineer*



AvePoint



Seattle, Washington

---

### Profile Summary

- Joined AvePoint in 2017
- Specializes in data protection for M365 and Salesforce
- 15 years in the Microsoft information management and collaboration space





## John Hodges

*SVP, Product Strategy*



AvePoint



Hilo, Hawai'i

---

### Profile Summary

- Joined AvePoint in 2008
- 15 Years Data Protection experience
- Lead transition from hardware-based backups to cloud-to-cloud services
- Focus areas include Azure, Salesforce, Dynamics, Office 365, Google



# We Are AvePoint

Leader in Microsoft 365 data management solutions



 AvePoint is headquartered in Jersey City, NJ, with approximately 1,800 employees across 29 offices, 88 countries, and seven continents.



**25%**  
Fortune 500



**9M**  
Cloud Users



**88**  
Countries



**7**  
Continents

Microsoft  
Partner  
 Microsoft

**5x**  
Partner of the Year  
Award Winner

**AVPT**  
Nasdaq Listed



# Agenda



Understanding Types of Attacks



Best Practices for Prevention



Early Detection Tips



Response Checklist



Recovery Solutions



---

# The Challenge

---

“Ransomware attacks have become one of the top security threats for organizations, especially as increased digital collaboration opens up more vulnerabilities,” said Dr. Tianyi Jiang (TJ), CEO and Co-Founder, AvePoint. **“In 2021 alone, ransomware attacks hit companies every 11 seconds, and the average cost to recover is in the millions of dollars.”** With the launch of Ransomware Detection, AvePoint continues to deliver on our promise of securing digital collaboration for enterprises across the globe.”

<https://www.cloudwards.net/ransomware-statistics/>



# Increased digital collaboration opens up more vulnerabilities



**37%** of all businesses hit with ransomware

**75%** attacks were on companies making less than **\$50 million in revenue**

Every **11 seconds** a company is hit with ransomware attacks

**57%** of businesses hit recovered their data using cloud backup



## Ransomware Attacks





## Review types of attacks and low-hanging targets

1

*“Ransomware attacks have become one of the top security threats for organizations, especially as increased digital collaboration opens up more vulnerabilities” ~ Dr. Tianyi Jiang*

# Understanding Ransomware

The primary goal is to separate you from your data.



**#1: Ransomware must remove access to as many files as possible to increase chance of pay-out.**

Anomaly Detection: Slow play outs where file names are changed or copied over. Needs machine-learning algorithms to study standard patterns to identify suspicious behavior (new files, changes, deletions)  
*Example: Copy > Encrypt > Delete results in unusually high change rates*



**#2: The most common way to lock someone out of their file is to encrypt it.**

Encryption Detection: Locking files through encryption files will automatically increase the “entropy” (randomness) of a file. Requires a baseline of heuristics for each file.  
*Example: An attempt to encrypt many files generates a suspicious event*





# 2

## Review best practices and available solutions for ransomware prevention

*“Proper security should enable collaboration, not restrict it.” ~ Dr. Tianyi Jiang*

# Best Practices for Ransomware Protection



## **Baselines**

- Secure Score
- Attack surface reduction rules
- Email settings

## **Detection & Response**

- M365 Defender
- Microsoft Defender for Office 365 (Phishing Protection)
- Microsoft Defender for Identity
- Microsoft Defender (Endpoint)

## **Identities**

- Sign-In Security
- Secure Privileged Accounts

## **Devices**

- Firewall & Antivirus

## **Information**

- Identify Sensitive Data
- Restrict Overexposure of Permissions

[Deploy ransomware protection for your Microsoft 365 tenant | Microsoft Docs](#)



# Executive Reports: Targeting Low-Hanging Fruit

**Risk Summary**

What does risk mean for your organization?

The Overall Risk analyses your organization external risk by looking at external guests or content shared outside against potential sensitive or confidential information as set by your Administrator according to rules for Microsoft 365 usage.

This helps to prioritize your risk to focus on what is important to your business.

**Overall Risk**

0	7	0
0	1	0
0	0	0

**SharePoint Online**

**Microsoft Teams**

**Microsoft 365 Group**

**High Risk Items**

Category	Count
Sensitive Items	8
External Links	2
External Users	0
High Risk Items	7
Medium Risk Items	1

**Direct Access Sharing**

Shared With	Sensitive Items
Everyone	0
Everyone except External Users	7
External Users	0
Anonymous Links	0
Links for Specific External Users	0

**External Users with Highest Risk**

There is no data in this chart.

**Teams with Highest Risk**

Name	High Risk Items
Mark @ Project Team	5
U.S. Sales	0
Retail	0

**High Exposure by Type**

Folder Type	Count
Microsoft Teams Chat Files	0
Attachments	0

**Microsoft 365 Groups with Highest Risk**

Name	High Risk Items
New Employee Onboarding	1
Contoso Team	0
Leadership	0

## Presenting Risk

Concise and Actionable documentation allowing organizations to conduct remediation independently.





3

## Discuss available solutions for early detection of threats and attacks

*“With the right education and training, and by setting up automated processes and data rules, businesses are better armed against threats to security.” ~ Dr. Tianyi Jiang*

- Secure score
- Learning hub
- Trials
- Email & collaboration
- Investigations
- Explorer
- Review
- Campaigns
- Threat tracker
- Exchange message trace
- Attack simulation training
- Policies & rules
- Cloud apps
- App governance
- Reports
- Audit
- Health
- Permissions & roles
- Settings

Policies & rules / Threat policies

# Threat policies

## Templated policies

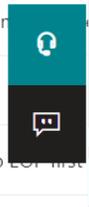
- Preset Security Policies** - Easily configure protection by applying all policies at once using our recommended protection templates
- Configuration analyzer** - Identify issues in your current policy configuration to improve your security

## Policies

- Anti-phishing** - Protect users from phishing attacks, and configure safety tips on suspicious messages.
- Anti-spam** - Protect your organization's email from spam, including what actions to take if spam is detected
- Anti-malware** - Protect your organization's email from malware, including what actions to take and who to notify if malware is detected
- Safe Attachments** - Protect your organization from malicious content in email attachments and files in SharePoint, OneDrive, and Teams
- Safe Links** - Protect your users from opening and sharing malicious links in email messages and Office apps

## Rules

- Tenant Allow/Block Lists** - Manage allow or block entries for your organization.
- DKIM** - Add DomainKeys Identified Mail (DKIM) signatures to your domains so recipients know that email messages actually came from you
- Advanced delivery** - Manage overrides for special system use cases.
- Enhanced filtering** - Configure Exchange Online Protection (EOP) scanning to work correctly when your domain's MX record doesn't route email to Exchange Online



- ☰
- 🏠 Home
- 🛡️ Incidents & alerts ^
  - ✉️ Email & collaboration alerts
- 📄 Actions & submissions ^
  - 📄 Submissions
- 🏆 Secure score
- 👤 Trials
- ✉️ Email & collaboration ^
- 🔍 Investigations
- 📁 Explorer
- 📄 Review
- 🎯 Campaigns
- 📊 Threat tracker
- 📧 Exchange message trace
- 🛡️ Attack simulation training
- ⚙️ Policies & rules
- 📈 Reports
- 📄 Audit
- 📈 Health

# Microsoft Secure Score

Overview Improvement actions History Metrics & trends

Microsoft Secure Score is a representation of your organization's security posture, and your opportunity to improve it.

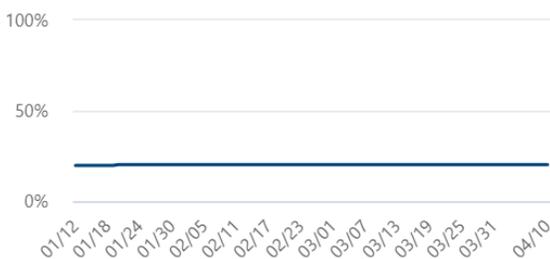
Applied filters:

🔍 Filter

Your secure score Include ▾

## Secure Score: 20.24%

23.68/117 points achieved



Breakdown points by: Category ▾



Actions to review



Top improvement actions

Improvement action	Score impact	Status	Category
Require MFA for administrative roles	+8.55%	<input type="radio"/> To address	Identity
Create Safe Links policies for email messages	+7.69%	<input type="radio"/> To address	Apps
Ensure all users can complete multi-factor authentication for s...	+7.69%	<input type="radio"/> To address	Identity
Enable policy to block legacy authentication	+6.84%	<input type="radio"/> To address	Identity
Turn on Safe Attachments in block mode	+6.84%	<input type="radio"/> To address	Apps
Turn on sign-in risk policy	+5.98%	<input type="radio"/> To address	Identity
Turn on user risk policy	+5.98%	<input type="radio"/> To address	Identity
Turn on Microsoft Defender for Office 365 in SharePoint, One...	+4.27%	<input type="radio"/> To address	Apps

[View all](#)



- Home
- Incidents & alerts
- Hunting
  - Advanced hunting
  - Custom detection rules
- Actions & submissions
- Threat analytics
- Secure score**
- Learning hub
- Trials

---

- Email & collaboration
- Investigations
- Explorer
- Review
- Campaigns
- Threat tracker
- Exchange message trace
- Attack simulation training
- Policies & rules

---

- Cloud apps

# Microsoft Secure Score

Overview Improvement actions History Metrics & trends

Actions you can take to improve your Microsoft Secure Score. Score updates may take up to 24 hours.

Applied filters:

Export

26 items

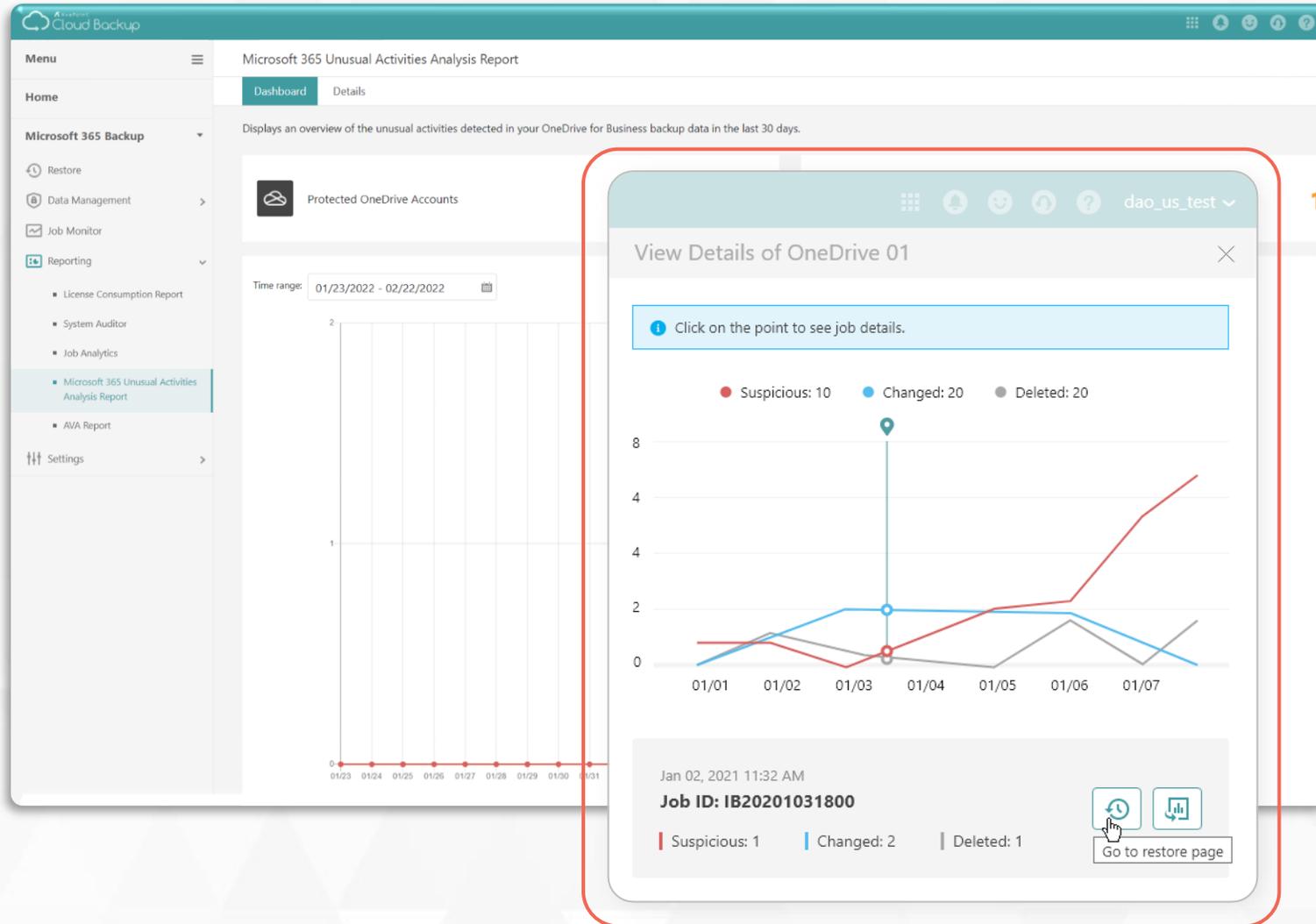
Search

Filter

Group by

Rank	Improvement action	Score impact	Points achieved	Status	Regressed	Have license?	Category	Product
1	Require MFA for administrative roles	+8.55%	0/10	To address	No	Yes	Identity	Azure Active Direct
2	Ensure all users can complete multi-factor authentication for ...	+7.69%	0/9	To address	No	Yes	Identity	Azure Active Direct
3	Create Safe Links policies for email messages	+7.69%	0/9	To address	No	Yes	Apps	Defender for Office
4	Enable policy to block legacy authentication	+6.84%	0/8	To address	No	Yes	Identity	Azure Active Direct
5	Turn on Safe Attachments in block mode	+6.84%	0/8	To address	No	Yes	Apps	Defender for Office
6	Turn on user risk policy	+5.98%	0/7	To address	No	Yes	Identity	Azure Active Direct
7	Turn on sign-in risk policy	+5.98%	0/7	To address	No	Yes	Identity	Azure Active Direct
8	Do not allow Exchange Online calendar details to be shared ...	+4.27%	0/5	To address	No	Yes	Apps	Exchange Online
9	Turn on the common attachments filter setting for anti-malw...	+4.27%	0/5	To address	No	Yes	Apps	Defender for Office
10	Do not allow users to grant consent to unmanaged applicatio...	+3.42%	0/4	To address	No	Yes	Identity	Azure Active Direct
11	Create an app discovery policy to identify new and trending c...	+2.56%	0/3	To address	No	Yes	Apps	Microsoft Defender
12	Deploy a security baseline for Windows 10	+0.85%	0/1	To address	No	Yes	Apps	Microsoft Defender

# Ransomware Detection



## Proactively detect ransomware events

- Early event detection
- Quick investigation
- Faster restore with AvePoint Cloud Backup



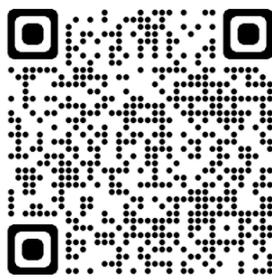
4

## Deliver a checklist for response and recovery

for WHEN you or your customers encounter your next bad actor

*“Considering the number of ransomware attacks nearly doubled last year, having a proactive solution in place is critical for businesses across the globe.” ~ Dr. Tianyi Jiang*

# Hoping for the best... planning for the worst!



## CISA – US Government's Recommendations

### Identify & Isolate:

- Determine which system affected and disconnect them from your network
- Begin communication plans with managers, authorities quickly

### Investigate & Record:

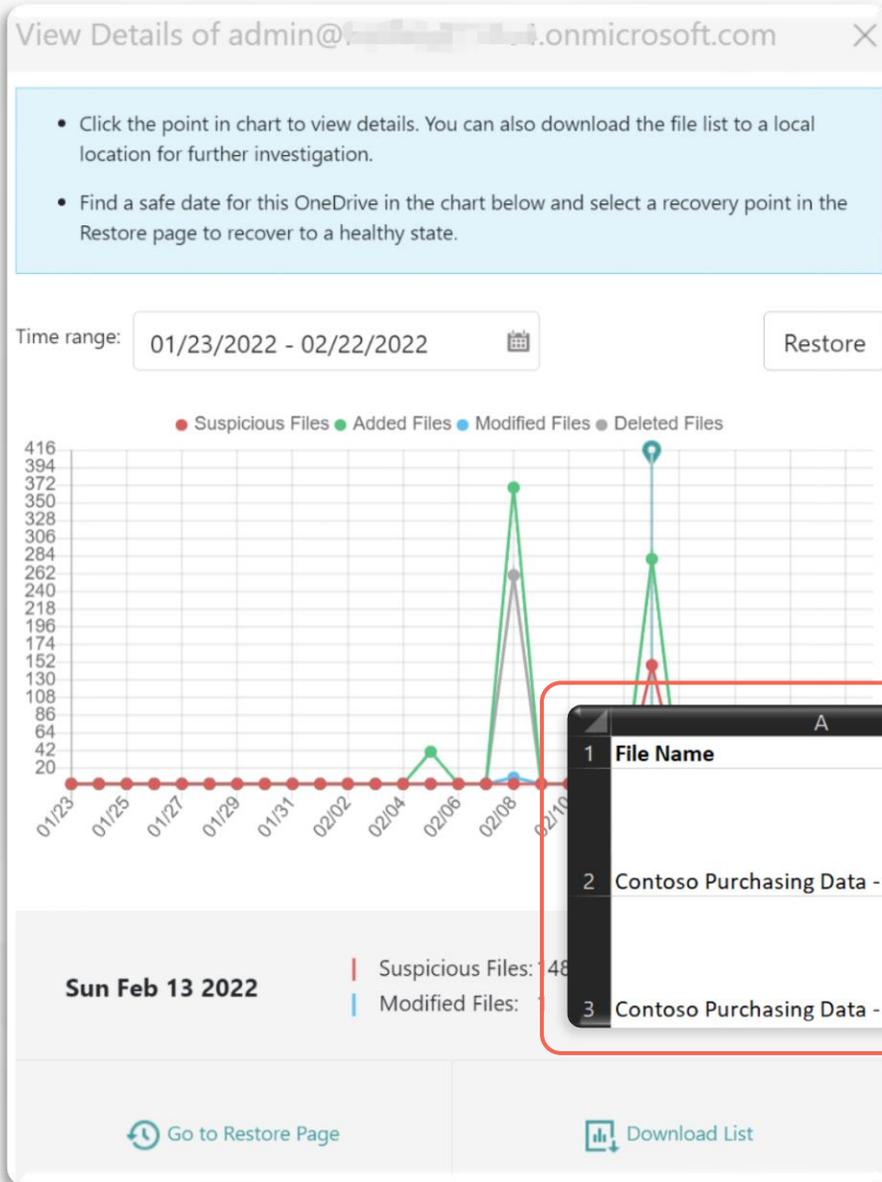
- Work to identify criticality of the systems affected
- Preserve backups, logs, and images of the affected systems to present to security

### Recovery of Systems:

- Prioritize business-critical assets first
- Identify gaps in security that lead to infiltration (check that secure score!)
- Restore systems from last known "clean" state



# Quick Investigation



- Detailed zoom-in on key activities
- Suspicious Files (suspected encryption)
- Events Detection (add / delete / modify)
- Evidence-based reports for investigation

1	File Name	Location	File Status	Unusual Activity Detected Time
2	Contoso Purchasing Data - Q1.xlsx	https://m365x0...-my.sharepoint.com/personal/admin_m365..._onmicrosoft_com/Documents/Contoso Purchasing Data - Q1.xlsx	Suspicious, Modified	08/10/2021 9:00 AM (UTC)
3	Contoso Purchasing Data - Q2.xlsx	https://m365x...-my.sharepoint.com/personal/admin_m365..._onmicrosoft_com/Documents/Contoso Purchasing Data - Q2.xlsx	Added	08/10/2021 9:00 AM (UTC)





5

## Recommended solutions to aid in response and recovery

*"Don't ask if it's backed up. Ask if you can restore it." ~ Dr. Tianyi Jiang*

# FBI's #1 Best Practice to Minimize Ransomware Risks:

## RANSOMWARE

### What It Is & What To Do About It



“**Backup** your data, system images, and configurations, test your backups and keep the backups offline...”

<https://www.fbi.gov/scams-and-safety/common-scams-and-crimes/ransomware>



“The cornerstone of all the best ransomware defense strategies is having a **reliable online backup** [...]”

<https://www.cloudwards.net/ransomware-statistics/>



“Your organization has **backups that work**. You don't need to worry about the ransomware. You restore your data completely and get back to work”

<https://cyberreadinessinstitute.org/wp-content/uploads/20-CRI-Ransomware-Playbook.pdf>



# But... Doesn't Microsoft Have Me Covered?



## Malware and ransomware protection in Microsoft 365

Article • 02/14/2022 • 13 minutes to read • 4 contributors



### Protecting customer data from malware

Malware consists of viruses, spyware and other malicious software. Microsoft 365 includes protection mechanisms to prevent malware from being introduced into Microsoft 365 by a client or by a Microsoft 365 server. The use of anti-malware software is a principal mechanism for protection of Microsoft 365 assets from malicious software. The anti-malware software detects and prevents computer viruses, malware, rootkits, worms, and other malicious software from being introduced into any service systems. Anti-malware software provides both preventive and detective control over malicious software.

Each anti-malware solution in place tracks the version of the software and what signatures are running. The automatic download and application of signature updates at least daily from the vendor's virus definition site is centrally managed by the appropriate anti-malware tool for each service team. The following functions are centrally managed by the appropriate anti-malware tool on each endpoint for each service team:

- Automatic scans of the environment
- Periodic scans of the file system (at least weekly)
- Real-time scans of files as they're downloaded, opened, or executed
- Automatic download and application of signature updates at least daily from the vendor's

- Microsoft Defender!
- Exchange Online Protection!
- SharePoint and OneDrive versioning:  
*"Versioning helps to protect SharePoint Online lists and SharePoint Online and OneDrive for Business libraries from some, but not all, of these types of ransomware attacks."*

- SharePoint and OneDrive Recycle Bin:  
*"Versioning doesn't protect against ransomware attacks that copy files, encrypt them, and then delete the original files. However, end-users can leverage the Recycle Bin to recover OneDrive for Business files after a ransomware attack occurs."*

<https://docs.microsoft.com/en-us/compliance/assurance/assurance-malware-and-ransomware-protection>



# Get Backup. Period.

## Unlimited, automated backup for your Microsoft Cloud assets

Automatic backups, up to 4X per day, for Dynamics 365, Office 365 - SharePoint Online, OneDrive for Business, Exchange Online, Project Online, and Groups. Unlimited options give you flexibility to protect content as your organizational needs dictate.

## Granular restore, in or out of place

Search for and filter content for restore based on properties—including content type, owner, date created, file size, parent list name, parent folder name, email subject, date sent, and more. Restore granular content in place or out of place – even to your file system or export as a PST!

## Visibility and control over protected content

Simple dashboard display gives immediate insight into what services are covered – and where you may be exposed. Whether you bring your own storage – or use AvePoint's Azure storage – you retain full control over your protected content!



# Getting your data to safety – Quick Restore



Contact the user:

- Eliminate potential big change events (migrations, change of role, etc.)

Coordinate with security:

- Check with sensitivity label roll-outs
- Investigate suspicious files lists
- Remove source of the issue FIRST

**Identify a safe place to recover the user**



# Getting your data to safety – Quick Restore

Select and restore the data in OneDrive for Business:

Name: \* admin@M365x111264.onmicros... Backup Time Range: 02/03/2022 - 02/03/2022 Level: OneDrive for Business User Search

Restore Export

<input type="checkbox"/> Name	Recovery Point	<input type="button" value="Restore"/>
<input type="checkbox"/> admin@M365x onmicrosoft.com	Feb 3, 2022 10:15 PM	<input type="button" value="Restore"/>

1 Go

Thu Feb 03 2022

- Suspicious Files: 0
- Added Files: 0
- Modified Files: 0
- Deleted Files: 0

Go to Restore Page Download List

**Automatically load the best restore point directly from our reports.**



# Case Study: Ransomware



## Walls Construction Protects Critical Data From Ransomware Attack With AvePoint Cloud Backup



Following their roll out of Office 365 and SharePoint Online, Walls experienced an incident with one of their members of staff being hit with a malicious ransomware attack. The staff member's OneDrive was replicated and then deleted, resulting in the complete loss of that user's data.

“ *With the amount of control that Office 365 brings to end users, it is not realistic for a company to completely monitor every deletion. So we had to have a way to very quickly and easily recover from something like this, and began evaluating Office 365 backup products...* ”

Source: <https://www.avepoint.com/case-studies/walls-construction>



---

**Questions?**

*thank  
you*



Sales@AvePoint.com | +1 800.661.6588



[www.AvePoint.com](http://www.AvePoint.com)



[in](#) [🐦](#) [▶](#) [f](#)